



DECEMBER 2023

INSIDE THIS EDITION

Carquest In Person Training	2
DEG Awareness for Body Shops	3
OSHA FREE RESOURCES	4
OSHA 2024 Workshop Registration.	4
Save The Date to Visit Brother's.	5
Can You Hire Minor Shop Helpers?	7
Body Parts Needed for Training	7
OSBT Special Board Meeting	8
WATCH: End Of Year Tax Strategies.	9
A Member Asks	10
Classified Ads	11
Links to Oregon Agencies	11

From The Executive Director

Happy Holidays to All!

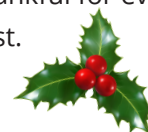
What a terrific year. We want to thank all our members for their involvement in classes we've brought to industry, participation in multiple school events, and your support. We arranged for over 500 automotive students to tour the Brothers Car Collection. We hope it inspires them to continue their training and join our workforce. We improved our health plan, bringing Regence on to provide broad, quality coverage to our members. We also changed the format of our monthly newsletter – it's now delivered to your shops rather than buried in your email.

Looking into 2024, we are looking forward to seeing lots of members and employees join us at the Brothers Car Collection in March (details to follow). We'll be bringing you more classes and speakers. We love to hear from you. Call us! Give us ideas of what we can do for our members.

Enjoy your holidays. It's not about gifts. It's about being with loved ones, enjoying wonderful meals, helping a neighbor or stranger and being thankful for everything you have.

We wish you the very best.

Margaret



Margaret Ragan, NATA Executive Director | 503-253-9898

After you read this, be the first to phone our office to receive a \$50 gift card (no repeat winners). Refer a new member to us, receive a \$50 gift card.



IN PERSON TRAINING

Training for Automotive Service Professionals

High quality technical training classes now in Portland, Bend, and Medford!

NATA has partnered with Baxter Auto Parts to bring in-person training from CTI – Carquest Training Institute. More classes will be added as we move toward 2024 and beyond. NATA members can save hundreds of dollars on the registration subscription.

The classes are each four hours and are held in the evening at each location. NATA or TECHNet members can register for just \$99 per month for up to 6 technicians. Automotive instructors may attend for free.

Upcoming classes include: Hybrid and Electric Vehicle Service, Variable Camshaft Timing & Variable Displacement Cylinder Management, Hybrid & Electric Vehicle Drivetrains, All Wheel Drive Technologies & Four Wheel Drive (4WD) Technologies

To learn more visit the TRAINING page on our website: **www.AboutNATA.org**



ONE-THIRD OF BODY SHOPS UNAWARE OF THE DEG

For more than 15 years, the Database Enhancement Gateway (DEG) website (degweb.org) has posted inquiries and responses related to information in (or, in some cases, missing from) the three major collision repair estimating systems.

Although the estimating system providers have long provided a way for anyone in the industry to submit such inquiries directly to them, the DEG was created by a number of shop trade associations as a centralized and easier way to submit (and monitor what happens to) such inquiries.

About 32,000 inquiries are cataloged on the site (including 1,000 logged in the first half of this year). Many have resulted in sometimes significant changes to database labor times or other additions, corrections or clarifications by the system providers.

"The blind spot monitor bracket and labor for the 2021 Nissan Rogue were not in the [Audatex] estimating system but the part is sold separately from the quarter panel," Michael Butler, manager of the Roy Rogers Body Shop in Laurel, Mississippi," about his most recent use of the DEG. "The info was added and will be present in the next [system] update."

Despite the DEG's long history, a recent industry survey last month, found that among more than 430 responding shops nationwide, 1 in 3 wasn't even familiar with the DEG. Among those respondents who were aware of the DEG, almost 2 in 5 acknowledged having never submitted an inquiry.

Of those who said they had submitted inquiries, the bulk (77%) said they used the DEG four or fewer times a year, although almost 1 in 10 said they were submitting 10 or more inquiries a year. Among those who knew whether their most recent inquiry resulted in a change, 61% said it had. (The DEG this past summer reported that about 55% of the inquiries submitted this year resulted in a change.)

Eric McKenzie, director of body shop operations for the Park Place Dealerships in Dallas-Fort Worth, said he submits about a half dozen inquiries a year. "The DEG has always been prompt in responding, and nearly every inquiry results in an increase to labor times," McKenzie said.

Though responses to database inquiries through the DEG are not always received from the estimating system providers quickly enough to assist a shop with a current job (response time is generally within one to 10 days), even in those cases, any changes will help those repairing the vehicle in the future.



Department of Consumer and Business Services



Employers are encouraged to use **free resources** – available now from Oregon OSHA and involving no fault, no citations, and no penalties – for help protecting their employees:

Consultation Services: Provides free and confidential help with safety and health programs, including how to control and eliminate hazards, and hands-on training. Use the above QRC to access OSHA's website for more information or phone (toll-free in Oregon): 800-922-2689



Oregon OSHA Public Education is pleased to inform you that our 2024 list of workshops is now available for students to register!

The list includes our remaining 2023 workshops, in addition to what's coming up in 2024. Please take a moment to view our upcoming workshops and register for the workshop(s) of your choice. (View here: www4.cbs.state.or.us/exs/osh/training/training/workshop/?individual=F)

Registration is required in order to attend. Before you register, please note the 'location' of the workshop as we are offering virtual workshops or in-person workshops. (osha.oregon.gov/edu/workshops/Pages/default.aspx)

Please also check out our education and training page (osha.oregon.gov/edu/Pages/index.aspx) It includes:

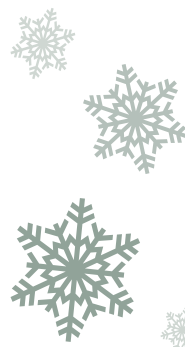
- Access to FREE online health and safety courses available in English and Spanish;
- Certificates of completion at the conclusion of an online course or workshop;
- A Continuing Education Credits table outlining the agencies / boards that have approved our workshops and online courses;

- A link to our Oregon OSHA YouTube channel which features a new topic each month; and
- Other training resources.

Our newest online course is titled ***Everyday Ergonomics***. Please stay tuned as we are currently developing new courses.

Oregon OSHA does not charge for workshops, online courses, or on-site education. These services are funded, in part, by Oregon employer workers' compensation premium assessments and are provided to help Oregon employers that want to effectively manage their company's safety and health program.

Email ed.web@dcbs.oregon.gov or angelina.d.cox@dcbs.oregon.gov for info.





MEMBERS, MARK YOUR CALENDARS!

**We're going back to the Brothers
Car Collection on March 17, 2024!**

The Brothers Car Collection is a private collection of more than 600 cars. Over 335 of the vehicles, including muscle cars and exotic sports cars, are on display in a 117,000-square-foot warehouse turned museum that is not open to the public.



NATA has arranged for our members to view the full collection on March 17, 2024.

Details will be in our January newsletter. Stay tuned!





We're looking to close out 2023 strong by helping fulfill 23 School Connect projects to help out local high school and post-secondary automotive and diesel programs. Whether it is donating tools, offering shop tours, speaking to a class, or something else, helping out a local automotive or diesel program is a great way to build lasting relationships with schools and students in your area.

WrenchWay School Connect helps connect schools with shops and dealerships. Schools list out resources they could use to improve their automotive and diesel programs. Shops then scroll through to see if there is anything they can help with. Both sides can message each other right on the platform. It is completely free for schools and is included with WrenchWay's Top Shop program for shops and dealerships.

There are currently hundreds of open requests listed on WrenchWay School Connect. We've selected 23 below in an effort to close out 2023 on a positive note. Please take a few minutes and visit this website link:

wrenchway.com/blog/help-us-give-back-to-23-schools-before-2023-ends

to scroll through to see if you're able to help with any of the ones listed. If you're a current WrenchWay Top Shop, you can click directly on the requests listed there.

Don't have a WrenchWay Top Shop account? No worries! From now until the end of the year, you can help any school on this list without having a WrenchWay account.

If you'd like to help out a school, please contact **Lisa Joseph, Director of School & Technician Services**, at lisa@wrenchway.com.

<https://wrenchway.com/solutions/schools/>





HIRING MINORS

Members regularly ask if it is possible to hire a 16 year old to work as a shop helper. Yes... but you must have an employment certificate. I discussed this with John Hickey, Executive Director from the Asphalt Pavement Association of Oregon-a different industry- but they have the same staffing challenges. The guidelines for hiring minors posed challenges for obtaining certificates in the trades like paving/construction. APAO spent months navigating and clarifying the rules with BOLI. He felt, they were able to lay enough groundwork with BOLI, to make it easier for other industries to secure employment certificates.

We are not aware of any shop who has an employment certificate. This QR code below will link you to the application. If any shop is willing to 'test' the process, NATA will gladly support you and participate in discussions with BOLI if necessary.

And by the way, your insurance WILL cover a minor if you have the certificate.

BODY PARTS NEEDED FOR TRAINING PURPOSES

CTEC (Career & Technical Education Center) in Salem offers a Body & Paint program (among other trades) for the Salem-Keizer School District. This is a terrific program with growing attendance every year. Programs like these NEED industry support. Below is a message from CTEC:

Our first year Auto Body students started a new unit after Thanksgiving, on November 27th. They will be learning and practicing glue pull repair.

We are in need of a few panels / hoods that are not of any value to you, however, are still in good enough condition that students can practice on them.

In January we will also be in need of some plastic bumpers for another repair unit. These can be in any condition.

If you are interested in donating, or know of someone who is willing, please let me know and we will arrange pickup. We are able to provide you with a tax deduction acknowledgement letter for any donations.



CONTACT: Sarah Rambeck, Liaison
Call or Text: 503-930-4158
Rambeck_Sarah@salkeiz.k12.or.us



Oregon

Tina Kotek, Governor

State Board of Towing

1905 Lana Ave, NE

Salem, OR 97314

Phone: (503) 871-5481

Email Address: info@towboard.oregon.gov

Web Site: www.oregon.gov/sbot

OREGON STATE BOARD OF TOWING NOTICE OF SPECIAL BOARD MEETING AND WORK SESSION

Date & Time:

January 11, 2024

1:00 p.m. – 3:00 p.m.

MEETING LOCATION:

DMV Headquarters
1905 Lana Ave., NE
Conference Room 122
Salem, OR 97314

Board Members:

Chuck Riley (Chair)
Trent Hanson (Vice Chair)
Bruce Anderson
Kevin Baker
Chris Coughlin
Lt. Jason Lindland
Gary McClellan
Jason Shaner

Microsoft Teams meeting

Join on your computer, mobile app or room device

To Join Remotely from the Web visit:

<https://www.microsoft.com/en-us/microsoft-teams/join-a-meeting>

Meeting ID: 272 654 356 726

Passcode: 8CJhno

Or call in (audio only)

Dial +1 971-277-1965

Phone Conference ID: 71541490#

PURPOSE:

This is the first of a series of work session intended to facilitate review, input, and discussion of Board policies and procedures. The January 11, 2024 work session will focus on complaint processes and procedures.

ATTENDANCE:

Members of the public are invited to attend the Board Meeting and Work Session.

Due to room seating limitations, please RSVP in-person attendance to info@towboard.oregon.gov by January 8, 2024, to ensure room capacity and seating.

CONTACT:

Torey McCullough, Administrator - State Board of Towing
torey.mccullough@towboard.oregon.gov



FREE year-end tax advice
from NATA Associate Member

**Nick Shepherd, CPA
of Irvine & Company, LLC.**

**Maximize retirement,
medical & other deductions**

Strategies to reduce taxes

**End of year reminders
(1099, W2, etc)**

If you missed our recent meeting

"END OF YEAR TAX STRATEGIES"

a recording can be found at
www.aboutNATA.org under

NEWSLETTERS

or scan the QRc below.

Passcode: pA3\$E3QT



EMPLOYEE ATTENDANCE CALENDAR

2024

Legend:
T = Tardy
P = Partial hrs. Worked
H = Holiday
L = Layoff
V = Vacation
Red number denotes excused absence.
Black number denotes excused absence.

Reasons for Absence:
1 Lack of Work
2 Sick (Employee)
3 Family Sickness
4 Accident - self or family - not at work
5 Work Injury
6 Personal
7 Discipline
8 Leave of Absence
9 Transportation
10 Unknown (AWOL)
11 Death (Family)
12 Jury - Court
13 Birthday
14 Military
15 Weather
16 Medical
17 Dental
18 Recognition
19
20
21

Employee Information:
Employee Name & #: _____
Address: _____
City: _____ ST: _____ Zip: _____
Phone: _____ SSN: _____
Dept: _____ DOB: _____
Position: _____ Hired: _____

JANUARY							FEBRUARY							MARCH						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6		1	2	3	4	5	6		1	2	3	4	5	6	
7	8	9	10	11	12	13	7	8	9	10	11	12	13	14	15	16	17	18	19	20
14	15	16	17	18	19	20	11	12	13	14	15	16	17	18	19	20	21	22	23	24
21	22	23	24	25	26	27	18	19	20	21	22	23	24	25	26	27	28	29	30	31
28	29	30	31				25	26	27	28	29									

APRIL							MAY							JUNE						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6		1	2	3	4	5	6		1	2	3	4	5	6	
7	8	9	10	11	12	13	7	8	9	10	11	12	13	14	15	16	17	18	19	20
14	15	16	17	18	19	20	12	13	14	15	16	17	18	19	20	21	22	23	24	25
21	22	23	24	25	26	27	19	20	21	22	23	24	25	26	27	28	29	30	31	
28	29	30					26	27	28	29	30	31								

JULY							AUGUST							SEPTEMBER						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6		1	2	3	4	5	6		1	2	3	4	5	6	
7	8	9	10	11	12	13	4	5	6	7	8	9	10	7	8	9	10	11	12	13
14	15	16	17	18	19	20	11	12	13	14	15	16	17	14	15	16	17	18	19	20
21	22	23	24	25	26	27	18	19	20	21	22	23	24	21	22	23	24	25	26	27
28	29	30	31				25	26	27	28	29	30	31	28	29	30				

OCTOBER							NOVEMBER							DECEMBER						
S	M	T	W	T	F	S	S	M	T	W	T	F	S	S	M	T	W	T	F	S
1	2	3	4	5	6		1	2	3	4	5	6		1	2	3	4	5	6	
6	7	8	9	10	11	12	3	4	5	6	7	8	9	8	9	10	11	12	13	14
13	14	15	16	17	18	19	10	11	12	13	14	15	16	15	16	17	18	19	20	21
20	21	22	23	24	25	26	17	18	19	20	21	22	23	22	23	24	25	26	27	28
27	28	29	30	31			24	25	26	27	28	29	30	29	30	31				

Compliments of: **Northwest Automotive Trades Association**
18 8th Drive, Suite 15
Gladstone, OR 97027
503-253-6888 • Fax: 503-253-9890

Supporting your business with dozens of member benefits, including group health insurance and discounts through SAF. More info at www.aboutNATA.org.

THE 2024 EMPLOYEE ATTENDANCE CALENDAR is available for download

The 2024 Employee Attendance Calendar
can be found on our website

www.aboutNATA.org >SHOP HELP

Direct link to PDF download:

**[aboutnata.org/wp-content/uploads/
2023/11/2024-Absentee-Calendar.pdf](http://aboutnata.org/wp-content/uploads/2023/11/2024-Absentee-Calendar.pdf)**





A Member Asks...

A collision shop member phoned asking for help with State Farm claims. Valid repairs were denied. The customer reached out to State Farm as did the shop owner and agent - with no results. The shop owner was wondering if Right to Appraisal was the next step.

NATA is your resource. We don't always know the answer but we know where to find it. In this case we reached out to NATA Board Vice President Ron Reichen, Owner, Precision Body & Paint. Ron indicated that State Farm does not include a Right to Appraisal clause in their policies. State Farm does offer Binding Arbitration. Ron reached out to the shop owner directly with more suggestions for next steps in working through State Farm challenges.

Nancy, Thank you for phoning us. Ron, many thanks, as usual.



ATTENTION: NATA Health, Dental And Vision Plan Members...

If you need information about your plan, SIMON is your online access port for all your insurance needs. Confirm coverage, drop an employee, add an employee, view your invoice, and more, SIMON is your online source. NOTE: your insurance invoice is mailed on the 13th of each month and due by the 1st. Using SIMON to view your invoice may be more reliable than waiting for the postal service to deliver it (at times). As always, I am available to assist you anytime.

Tere MacNaughton
tere@aboutnata.org

CLASSIFIED ADS

CLASSIFIEDS is for selling, leasing, or donating items. If you'd like to have something listed, send it to **Margaret@aboutNATA.org** no later than the 15th of the month to be included in the next newsletter. This is not for employment purposes.

FOR LEASE

Automotive shop available for lease in SE Portland. A long established business has closed. Shop has 3200 square feet with five lifts. Complete fenced parking for main lot with an additional fenced parking lot adjacent to main shop. Property is available for immediate occupancy. For additional information, please contact Teri at **(503) 819-4941**.

FOR SALE: TOOLS & EQUIPMENT

Long-time shop owner Bill Erickson has retired and closed Erickson's Automotive. Bill has a large assortment of tools and equipment for sale. See the list on our website under NEWS-LETTERS. For more info, email Bill at **service@ericksonautomotive.com** or leave a phone message at **(503) 635-4116**.



Helpful Links to Oregon Agencies

If you're looking for information, help or training from Oregon regulators, here are some helpful links:

The Oregon Bureau of Labor and Industry (BOLI) offers training seminars on such topics as wage and hour laws, discipline and discharge, and the latest developments in employment law. Details are available here:
www.oregon.gov/boli/employers/pages/employer-training-seminar-schedule.aspx#EMPLOYERSEMINARSCHEDULE

The Oregon Department of Environmental Quality invites businesses that handle hazardous waste to sign up for a free class covering basic management of such waste. For more information, visit:
www.oregon.gov/deq/Hazards-and-Cleanup/hw/Pages/HW-Trainings.aspx

The Oregon Occupational Safety and Health Administration (OSHA) offers classroom workshops and online training. For current class description and schedule, visit **osha.oregon.gov/edu/Pages/index.aspx**



NW Automotive Trades Association

benefits + networking + outreach

**15 82nd Drive, Suite 15
Gladstone, OR 97027**

Follow us!

f aboutnata

**(503) 253-9898
www.aboutnata.org**

JOIN The Northwest Automotive Trades Association TODAY!

Regular Member Benefits | When you join NATA you gain a reliable partner that is committed to providing every member the assistance they need to be successful. Whether it's insurance services, regulatory assistance or answers to your employee issues – NATA is there for you!

NATA promotes the professionalism of the automotive industry through public relation campaigns that educate consumers about the skills necessary to repair cars. NATA also works with government agencies and legislators to correct complicated and expensive regulations and sponsors management and technical training classes that improve the industry's competitiveness.

Businesses also belong because of the referrals from other members and the knowledge that they can refer their customers to different members when customers are out of their geographical area.

Associate Member Benefits | When you join NATA as an Associate Member you earn the opportunity to reach over 600 automotive repair, collision, tow, supplier, parts, auto recycler, car dealer and transmission businesses around the state that are members of NATA. Your partnership with us is one we appreciate and reward by offering you opportunities to work with the decision-makers of our industry.

Education Member Benefits | NATA recognizes there is a large shortage of skilled labor throughout our industry and membership. The best way for NATA to support those needs is to insure our existing automotive programs and instructors have support and resources from industry. We participate on many school advisory boards and events – as well as maintaining a current list of all educators so we can reach out to them with information regarding job availability for their students.

To learn more and for applications, please visit: www.aboutnata.org/join-now/