

Industry Update

News and Information for NATA Members



September 2017

Deadlines this month for health plan renewals



NATA health and dental renewal packets have all been mailed. On each envelope is a sticker that says (in red ink) "NATA Health plan renewal paperwork enclosed." Groups will see their renewal rates for their current health plan as well as all of the health and dental plan options through NATA.

Every group has to fill out the group master application, and these forms along with your renewal decision must be completed and **returned to DiMartino Associates by Friday, September 15** (physical mailing address and email address included in renewal packet).

Also remember that **September is the open enrollment month** when your employees that waived coverage previously can enroll in your group plan(s) without having to have a qualified reason. These enrollment forms must be turned in during the month of September for an October 1, 2017, effective date.

Thank you for your quick response!

Save money with record-high NATA SAIF discount



Just a reminder that qualified NATA members can receive a 20% discount on SAIF policies! This is the highest discount NATA has ever offered our members. It's grown steadily from 2 percent in 2012, to 4 percent in 2014, 9 percent in 2015, and 14 percent last year.

This new discount comes at a time when Oregon employers are seeing the fifth year in a row in which a key portion of workers' compensation costs have dropped ([click here](#) for details).

Call our office at (503) 253-9898 for information on how your business can enroll in the NATA SAIF program.

Mechanical labor rate survey completed



Thank you to the more than 90 shops around the state that participated in NATA's 2017 Mechanical Labor Rate Survey. Participating shops should have received your survey results in the last few weeks.

The average general shop labor rate statewide is about \$103. Portland shops had the widest spread in rates, ranging from a low of \$75 to a high of \$158. About 62 percent of all shops had a labor rate above \$100. The most common labor rate charged in Portland was \$110 (charged by more than 12 percent of responding Portland area shops).

The survey also offered information on diagnostic labor rates, mark-up on parts, pricing for oil changes, hazardous waste fees, charges for shop supplies, etc.

If you didn't participate in this year's survey, we encourage you to do so next time. Not only will you receive the complete results, but also the more shops that participate, the more reliable the information we can provide.

Upcoming Events

Historic Downtown Oregon City Cruise
September 16
Main St., Oregon City
Call Karen Fitch, 503-657-5942

Oregon DEQ Hazardous Waste Management Basics
Tuesday, Sept. 19
Bend and Newport
[Click for Details](#)

Oregon DEQ Hazardous Waste Management Basics
Thursday, Sept. 21
Portland
[Click for Details](#)

Oregon DEQ Hazardous Waste Management Basics
Thursday, October 19
Portland
[Click for Details](#)

AAPEX 2017
Oct. 31 - Nov. 2
Las Vegas
[Click for Details](#)

Oregon DEQ Hazardous Waste Management Basics
Thursday, November 16
Portland
[Click for Details](#)

New automotive instructors around the state



NATA encourages you to reach out to these new automotive instructors to offer your support. Without the support of the industry in these communities, the programs will struggle.

Welcome to Michael Mitchell, the new instructor at Burns High School; he can be reached at mitchellm@harnesyed.k12.or.us.

Tillamook High School's new instructor this year is Matt Ross; contact him at (503) 842-2566 or rossm@tillamook.k12.or.us.

And Meek Protech High School in Northeast Portland has a new automotive instructor: Matt Kinkaid, (503) 916-5747, ext. 71501, mkincaid1@pps.net.

NATA shares information with NAPA



NAPA General Manager John Randall in August invited NATA Executive Director Cathi Webb to the NAPA Portland Owner's Conference to talk about the benefits of NATA membership. The conference was held at

Salishan Lodge on the Oregon coast.

"I was thrilled to talk to all of the Portland NAPA store owners about the various programs offered to NATA members," Cathi said. "I felt like part of the team. They were excited to hear about NATA's new 20 percent SAIF discount. I'd like to thank John for the invitation and the opportunity to share information about NATA."



Obituary: Thomas Lee Wallace



NATA would like to offer condolences to the family of Tom Wallace, who owned and operated Orient Auto Service in Gresham for 37 years and who died June 19 at age 70. He is survived by his wife, Connie, sons Dean and Mark,

daughter Corrina, and three grandsons. The family suggests memorial donations to the Oregon Humane Society. The company is also seeking help to keep the business running for a while, if anyone can help.

NATA welcomes new members



NATA is pleased to announce three new members: **Paul's Woodburn Collision Repair**, which has been in business since 2005; **TWGW NAPA Auto Parts**, with 17 locations in Oregon and Washington; and new associate member **IDENTIFX**, which offers repair hotline service and the Direct-

AAPEX introduces 2017 mobile app



AAPEX has introduced its [2017 mobile app](#) that lets attendees register for the event, get the latest news, learn about new products, and search for exhibitors by name, product and brand. The app is free, and will update automatically for users who have the 2016 version.

Nearly 44,000 targeted buyers, including automotive service professionals, automotive parts retailers, warehouse distributors and dealers, will be in Las Vegas during AAPEX to see the latest parts, products, services and technologies from more than 2,200 exhibiting companies.

To register, visit www.aapexshow.com/news.

Want 2018 calendars? Call NATA now!



Believe it or not, it's time to order your 2018 calendars! Call Laurie at NATA at (503) 253-9898 for a catalog and more information.

Students get time with race team



Portland Community College automotive instructor Bart Ouchida tells us that some of his students were able to spend a day with a race team in conjunction with the Rose Cup Races earlier this summer.

"The feedback from both students and the race teams was positive," Ouchida told NATA. "Their experiences varied based on the team they were with, but it looked like they all got their hands dirty!"

Ouchida said this was a first-time event but that he hopes it will be expanded in the future.

ALLDATA posts Google webinar on shop marketing



ALLDATA has posted a link to a 35-minute webinar on shop marketing that features a representative of Google's automotive marketing team. [Click here](#) to check it out.

Training for Oregon companies



Three Oregon agencies offer training for companies within the state.

The Oregon Department of Environmental Quality invites businesses that handle hazardous waste to sign up for a class covering basic management of such waste. Registration is free but on a first-come, first-served basis. [Click here](#) or check the calendar of events to the right for more details.

The Oregon Bureau of Labor and Industry's "Technical Assistance for Employers" program offers a variety of training seminars for Oregon employers, supervisors and managers. Technical assistance trainers provide educational seminars that cover such topics as wage and hour laws, discipline and discharge, and the latest developments in employment law. BOLI seminars are an effective way to help keep your organization in compliance with labor laws - and out of court! [Click here](#) for more details and schedule.

The Oregon Occupational Safety and Health Administration (OSHA) offers classroom workshops and online training on such topics as hazard communications, safety meetings, etc. [Click here](#) for current class description and schedule.

Automotive repair business for sale



A 7-bay general automotive (import and domestic) repair business in Oregon City is for sale. Six bays include a hoist. The location is 19138 Molalla Avenue.

For more information, contact Carlos, Nancy or Daniel Zuniga at

Dan's Auto Service, (503) 655-7737.

Issues related to used parts



A reminder if you buy or sell used parts: Federal legislation makes it illegal to sell a used automotive part that has been subject to a recall and has not been fixed. The maximum fine for a single

violation was increased in 2015 to \$21,000, with the amount for civil penalties for related violations topping out at \$105 million.

Also, an auto recycler recently asked NATA: **What used parts do you see being in greater demand?** One shop owner suggested air conditioning lines. Let us know your thoughts. Email margaret@aboutNATA.org or call (503) 423-7355.

Medicare questions? Here's help!



Tressa Moore has been a valued partner with NATA for more than five years, your go-to person for any Medicare-related questions. She has helped a number of NATA members in the past, receiving glowing reviews from them. Tressa goes the extra mile to make sure you are enrolled in the plan that makes the most sense given your particular needs.

Give her a call at (503) 810- 2500.

Need to reach us?

Northwest Automotive Trades Association
7931 NE Halsey, Suite 212
Portland, OR 97213
(503) 253-9898 or (800) 730-7282
Fax: (503) 253-9890
www.aboutNATA.org
www.facebook.com/nwautotrades