

# Industry Update

News and Information for NATA Members



March 2018

## New date! Session will focus on new Equal Pay Act



NATA has rescheduled its "Lunch & Learn" designed to help businesses understand and comply with Oregon's new equal pay act. The "Lunch & Learn" will now be

held Thursday, March 15.

The law gives Oregon businesses until the end of this year to close pay gaps and document compliance. This may not be simple and may require getting some outside help.

Tom Engel of Vantage PBS will be the speaker at the March 15 "[Lunch & Learn](#)" to explain the new law and how to comply in order to avoid fines.

Don't miss it! "Lunch & Learn" will be held from 11:30 a.m. to 1 p.m. at the NATA classroom in Portland, 7931 N.E. Halsey, Suite 300. The cost is \$20 and includes lunch.

Please call (503) 253-9898 to reserve your spot!

## It's time for the Portland Roadster Show!

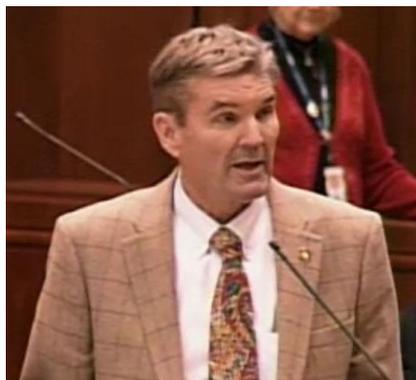


The 62nd annual Portland Roadster Show is now just

days away, March 16-18 at the Portland Expo Center. [Click here](#) for more details.

Congratulations to the following businesses who each won a pair of tickets to the show from NATA: Sherwood Auto Repair, Transmission Exchange, DuFresne's Auto Service, Majhor-Murray, McCollum Auto Body, Aloha Auto Center, Knecht's Auto Parts, Bradshaw's Service Center, Hilltop Collision and Portland Transmission Warehouse.

## New law adds bonding requirement for shops



Sen. Dennis Linthicum (R-Klamath Falls) encourages his Senate colleagues to support House Bill 4087-B; the bill passed March 1 by a vote of 28-1-1.

In 2016, an Oregon consumer protection lawyer worked with his state representative to craft proposed legislation that would have imposed a complicated and expensive new regulatory scheme for all auto repair shops in the state.

Since that time, NATA has met to explain to the bill sponsors the challenges it poses and to work toward a solution that better met their goals. NATA brought together a diverse group of parties to craft new legislation to help those harmed by unscrupulous shops without

## Upcoming Events

### High Performance Engine Theory and Design

Saturday, March 10  
Wilsonville

[Click for Details](#)

### BOLI Training: Workplace Harassment and Discrimination

Wednesday, March 14  
Portland

[Click for Details](#)

### NATA "Lunch & Learn" on Oregon Equal Pay Law

Thursday, March 15  
Portland

[Click for Details](#)

### DEQ Hazardous Waste Management Class

Thursday, March 15  
Portland

[Click for Details](#)

### ASA-NW Automotive Training Expo

March 16-18  
Seatac, Wash.

[Click for Details](#)

### 62nd Annual Portland Roadster Show

March 16-18  
Portland Expo Ctr.

[Click for Details](#)

### Performance Warehouse Trade Show 2018

April 21-22  
Portland

[Click for Details](#)

### Portland Transmission

unduly burdening the honest shops that make up the vast majority of the industry.

The result was legislation passed by Oregon lawmakers that calls for mechanical and collision shops to have a \$20,000 bond if they use a mechanic's lien to protect their business.

"Access to the bond provides consumers a source of funds to satisfy a court judgment if they win," NATA lobbyist Darrell Fuller explains. "And it helps weed out unscrupulous shops who won't qualify to get a bond."

Darrell has prepared a brief letter explaining the background of this new law, the process that went into developing it, and how NATA will be helping shops comply when it goes into effect in January of 2019.

Please [click here](#) to read Darrell's letter.



**NATA lobbyist Darrell Fuller (lower right) and consumer lawyer John Gear testify on February 16 before the Senate Judiciary Committee on House Bill 4087-B.**

## **NATA's 2018 board of directors announced**



Congratulations to NATA's newly-elected board for 2018! Elected were: President **Mary Ann Trout** of Hillsboro Auto Wrecking; Vice-President **Jim Moore** of Performance Warehouse; Secretary **Catherine Skiens** of RGS Auto & Marine; and Treasurer **Jake Hammer** of Everett Street Auto Works.

Also serving on the board as general directors are: **Ross Bradshaw** of Portland Transmission Warehouse, **Bob Anderson** of AJ's Auto Repair; **Ron Reichen** of Precision Body & Paint; **Merry Green** of McCollum's Auto Body, and **Bob Knodel** of Silver Creek Auto Body.

Congratulations, and thank you for helping lead NATA!

[Click here](#) for a directory with contact information for the new board.

## **Get these sessions on your training calendar**



There is a variety of training coming up that NATA members may want to plan to attend.

\* WORLDPAAC is sponsoring a day-long "**High Performance Engine Theory and Design Workshop**" at the World of Speed Museum in Willsonville on

Saturday, March 10. The workshop, taught by Volvo and Nissan veteran Allen Osborne, will cover such topics as choosing the proper bore and stroke, intake and exhaust tuning calculations, and selecting and setting up the right camshaft. [Click here](#) for details.

**Warehouse Spring Classic**

Saturday, May 12  
Portland

[Click for Details](#)

**Automotive Software & Electronics Systems Course**

June 25-29  
Portland

[Click for Details](#)

**2018 AAPEX**

Oct. 30-Nov. 1  
Las Vegas

[Click for Details](#)

\* Portland Community College will offer an "**Introduction to Hybrid & Electric Vehicles**" course from 1 p.m. to 2:50 p.m. on Tuesdays and Thursdays from April 3 through June 12. [Click here](#) for more information.

\* The Advanced Vehicle Training Group Northwest (AVTGNW) will offer a 5-day "**Automotive Software & Electronics Systems Course**" June 25-29 at Portland Community College's Sylvania Campus. [Click here](#) for details.

## CPA offers thoughts on new tax law



Undoubtedly over the last few months, you've read or seen articles about the new tax law. Nick Shepherd of Irvine & Company CPAs has prepared a brief perspective on what he sees as the most significant changes and how

he thinks automotive business owners should approach the new tax law, including some questions you might want to discuss with your tax professional. [Click here](#) to read Nick's 2-page letter.

## Obituaries



**David McCollum Sr.**

NATA was saddened to learn of the February 24th death of **David McCollum Sr.**, 63, of McCollum Auto Body, an NATA member business that operates body and mechanical shops in Portland, Vancouver and Eugene.

He was generous man who quietly and compassionately did for others: giving away vehicles, sponsoring schools, paying others' medical or vet bills, bailing people out of jail or sending them on vacation.

His survivors include his three children, Reina, David Jr. and Joey. The family suggests donations to the [American Society for the Prevention of Cruelty to Animals](#).

Also last month, **Dave Shields**, a long-time automotive instructor at Mt. Hood Community College in Gresham, died at age 74. He also started Eastco Automotive Machining, participated extensively in the community, and served on the Gresham City Council. His survivors include sons Jeff and Gabe. The family suggests donations to the [Mt. Hood Community College Foundation](#).

## Links to more great information



Here's a round-up of even more good news and useful information that NATA members may wish to check out.

\* Congratulations to AJ's Auto Repair in Salem who was listed as among the best small companies to work for in [Oregon Business magazine](#).

\* Kids in grades K-12 can discover their inner race car driver, engineer or scientist at a variety of [summer camp programs](#) coming up at the World of Speed motorsports museum in Wilsonville.

\* If you're experiencing an increase in robocalls and telemarketing

calls to your cell phone, here's a [quick guide](#) from Consumer Cellular on how to protect yourself.

\* The Automotive Life Institute has updated its online "[Lifting it Right](#)" course, which is available in English and Spanish. It now features professional narrators, real-world scenarios and new 3D animations to make the program more engaging.

\* Jake Conrad of Centralia College in Washington has put together a quick [summary of information](#) for those interesting in pursuing a "Bachelor of Applied Science in Diesel Technology" degree from Centralia College.

## **NATA welcomes its newest member**



NATA is pleased to announce its newest members! Recently joining the association are: **Knecht's Auto Parts**, locally-owned auto parts stores with 16 locations in Oregon; **Withnell Motor Company**, a new and used car dealer in Salem with full parts and service departments;

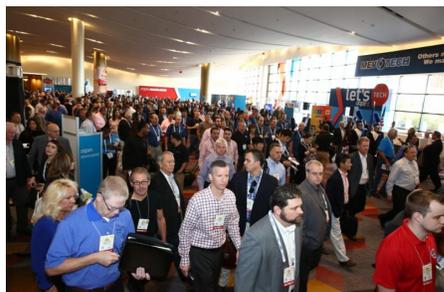
**Airstream Adventures NW, LLC**, offering Airstream sales and service in Gladstone since 2010; and **Auto Pros, Inc.**, a retail auto and tire center with two locations in Eugene. Welcome!

## **Annual car show returns this May**



Portland Transmission Warehouse will hold its 36th annual Spring Classic Auto Exhibit & Gathering on Saturday, May 12, in Southeast Portland. This year's event is celebrating "Fins 'n' Louvers." [Click here](#) for more details.

## **Time to start planning for AAPEX**



[AAPEX 2018](#) will showcase the high-tech, \$740 billion global automotive aftermarket industry during this year's event October 30 through November 1, at the Sands Expo in Las Vegas.

Approximately 2,500 manufacturers and suppliers with new products, services and technologies in 65 categories will exhibit at AAPEX 2018, with more than 47,000 targeted buyers in attendance, including automotive service and repair professionals, auto parts retailers, auto parts warehouse distributors (WDs), engine builders and fleet buyers. Approximately 162,000 automotive aftermarket professionals from more than 135 countries are projected to be in Las Vegas during AAPEX 2018.

Online registration will be available in April. Buyers who would like to be notified when registration opens can sign up on the [AAPEX 2018](#) website.

Attendees can make their hotel reservations now through OnPeak, the official hotel partner for AAPEX, for the lowest rates at conveniently located hotels in Las Vegas. To make reservations, visit the [AAPEX 2018](#) website, [www.aapexshow.com/bookaroom](http://www.aapexshow.com/bookaroom).

## **Performance Warehouse plans annual trade show**

Performance Warehouse will hold its 2018



Trade Show April 21-22 in North Portland.  
Hourly cash prizes plus an opportunity to  
save 3-5% more off already low show prices  
(ask your sales rep for more details). [Click  
here](#) for details and a registration form.

### Free fax machine available



NATA has a working 2014 Brother 4100E fax  
machine available free to any member who will  
pick it up in our N.E. Portland office. Just call us  
at (503) 253-9898 if you are interested!

### Oregon agencies offer business training



Three Oregon agencies offer regular  
training for companies within the state.

The Oregon Bureau of Labor and  
Industry (BOLI) offers training seminars  
on such topics as wage and hour laws,  
discipline and discharge, and the latest  
developments in employment law.  
Details are available by [clicking here](#).

The Oregon Department of Environmental  
Quality invites businesses that handle  
hazardous waste to sign up for a class covering basic management of  
such waste. Registration is free but on a first-come, first-served basis.  
[Click here](#) or check the calendar of events to the right more details.

The Oregon Occupational Safety and Health Administration (OSHA)  
offers classroom workshops and online training on such topics as hazard  
communications, safety meetings, etc. [Click here](#) for current class  
description and schedule.

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#### *Need to reach us?*

Northwest Automotive Trades Association  
7931 NE Halsey, Suite 212  
Portland, OR 97213  
(503) 253-9898 or (800) 730-7282  
Fax: (503) 253-9890  
[www.aboutNATA.org](http://www.aboutNATA.org)

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